VPSign

What You See Is What You Sign

Consumer-Facing Electronic Signature Solution

The Eco-Friendly VPSign™ Solution Suite frees your enterprise from hardcopy paperwork associated with your customer, including documents requiring a customer's signature. If your enterprise produces large amounts of customer-signed documents, you will enjoy substantial savings while improving business flow and customer satisfaction by using the VPSign Solution Suite.

The VPSign Solution Suite consists of a high resolution full-page sized LCD screen tablet, the **VPad™** Paperless Printer, which displays documents to your customers in full size and then captures their signatures using its integrated electronic pen. The customer signs on the screen in exactly the same way he would sign a piece of paper using an ink pen.

The signed documents are sealed using industry standard encryption methods and then transferred to the **VPilot™** Server -- the VPSign Solution Suite's network server -- which manages the deployed paperless printers and interfaces with your organization's electronic document management system.

The **VPilot** Server and the network of deployed **VPad** Paperless Printers form a self-contained system and a clear deployment and responsibility demarcation point between your organization's data network and the VPSign Solution Suite.

The **VPilot** Server is easily customized to integrate with the specific document management, form generation and archiving system that you use in your organization.

VPad Paperless Printer – Key Features

▶ **Intuitive**
Customers see the entire contract and sign exactly what was reviewed. The intuitive device is under their control and the signing process is familiar - just like with a pen and paper.

▶ **Easily Installed**
The **VPad** Paperless Printers are installed with same ease as a printer. No need to rewrite forms, change CRM applications, or retrain customer service agents.

Paperless Profits

Migrating customer-signed paper documents to electronic format is good for your business and great for our planet. Your organization can expect savings from $0.30 to $0.50 per page by converting to an electronic system. The key cost savings are in:

- Consumables
  (paper, ink, toner, electricity)
- Printer maintenance
- Archive office space
- Archive handling costs
- Paper handling and scanning costs
- Transportation costs
- Document retrieval costs

A typical office worker produces **10,000 sheets of paper** a year, more paper than from a 100' Douglas fir tree.

You should expect savings of **$3,000-$5,000** per year for each **VPad** Paperless Printer deployed, while promoting eco-friendly behavior to your organization, employees and customers.

Easy, Risk-Free Installation

The **VPad** Paperless Printer is easily installed in the enterprise network, just like any printer. Forms that were once printed on paper are simply printed electronically by routing them to the **VPad** Paperless Printer instead of to a traditional hard-copy printer. There is no need to re-write form templates or to modify existing software applications in order to enjoy the benefits of electronic documents.

- ▶ **Safe, Secure and Legally Solid**
  The intuitive nature of the device incorporating *"What You See Is What You Sign"* technology, along with tamper-evident Public Key Infrastructure (PKI) protection mechanisms create a solution for electronic documents that are easily authenticated, non-repudiable and admissible as evidence.

- ▶ **Signature Wizard**
  The Signature Wizard structured signing process guides the customer through the document. The customer must sign in all required places before the document can be sealed. This guarantees perfectly completed forms with sign-offs on all required disclosures.

- ▶ **Promotional Advertising**
  The *VP*ad Paperless Printer displays customer-specific and focused advertising. This feature is active when the device is idle and forms are not being signed. It is a perfect tool for increasing sales at the exact moment when customers have made the effort to visit your facility.

*VP*ilot Server – Key Features

- ▶ **Status Monitoring and Configuration Updates**
  Real time status and configuration monitoring of deployed *VP*ad devices and the documents currently being signed

- ▶ **Archiving System Gateway**
  Interface to electronic document archiving system for document storage and retrieval

- ▶ **Form Distribution**
  Distribution of forms from a central server to the *VP*ad Paperless Printers

- ▶ **Document Viewer**
  Convenient web interface for viewing retrieved documents from any authorized station

Is This Solution Right For You?

This is the right solution if you:

- ▶ produce a large amount of customer-signed documents.
- ▶ want to eliminate printing, scanning and archiving costs.
- ▶ want an electronic document solution that uses your existing forms and applications.
- ▶ want your paperwork completed correctly the first time and every time.
- ▶ want to reduce legal risks, relative to paper-based or other electronic signature solutions.
- ▶ are a bank, hospital, government office, car dealership, hospitality organization, insurance company, service provider or any other large customer-facing organization.

Legal Force & Effect

ESIGN legislation gives electronic signatures the same force and effect as traditional wet-ink signatures. However, simply being compliant with the law does not guarantee that legal action will not ensue. The VPSign Solution Suite minimizes the chance of ending up in court by providing abundant and conclusive evidence that the consumer actually signed the electronic document and agreed to all terms in the contract. By packaging the electronic signature, document, and digital evidence in a tamper-evident digitally sealed file, this admissible evidence when presented to complainants will forestall legal action.

The key to a successful electronic document signature solution is not in winning your day in court, but in avoiding that day in the first place.

Targeted Promotional Advertising

The *VP*ad Paperless Printer, with its crisp, color-rich LCD screen, is the perfect medium for presenting tailored and focused advertising to the consumer. When no contract is being signed, advertising messages are displayed on the device. The promotional content is dynamically controlled so customers see messages addressing their specific needs.

Contact Information

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